



OneNeck IT Solutions (www.oneneck.com) provides customers a single source for managing IT solutions spanning cloud migrations, migration assessments, data center management, and managed services for cloud or on-premises deployment.

iQCloud gives OneNeck the automated data and insights into their clients' critical business services and complex hybrid environments to plan and accelerate their clients migrations and transformations—with a service-first strategy.



KEY RESULTS

- Cut the cloud migration assessment process down—from months to days
- Automated service dependencies (previously a manual process)
- Delivered the most value of any discovery tool for the money
- Performed discovery without the need to install agents on servers being assessed
- Accurately planned move groups for cloud migration based on a service-first migration strategy to Microsoft Azure and OneNeck's ReliaCloud

THE CHALLENGE

To support the growth of OneNeck's managed services around cloud migration, management, and data center transformation, OneNeck's Cloud Infrastructure team was looking for a solution to speed up cloud migration and data center transformation assessments. Previously, OneNeck had been manually mapping their customers' hybrid IT estates—leading to cost and schedule overruns. Other tools that were evaluated required third-party agents be deployed to all of the customer's servers. They also came with higher costs and the need to be removed at the end of the engagement, causing further disruption and maintenance windows.

To begin migration planning, OneNeck's infrastructure team performs a full hybrid IT estate assessment, analyzing all the services, applications and infrastructure running in their customer's environment. This often included interviewing application owners, manual mapping, and spreadsheets with inventory details and basic discovery tools only delivered a partial picture, with no service context. This made it challenging to plan move-groups.

"The biggest overall challenge for us to solve was how could we assess our customers' hybrid IT estate, from a critical business service perspective, while

understanding dependencies—both servers and other services,” says Dan Kepplinger from OneNeck. “We had been doing this manually, and knew we had to find a faster solution to support our customers’ needs and the growth of our cloud business. Most of the discovery tools we evaluated would only discover virtual machines, with no service context.”

THE SOLUTION

iQCloud delivered value from day one.

“We were looking for a complete discovery solution for our cloud migration assessments that met some very specific criteria for our group. The solution needed to be agentless, with minimal impact to data center resources and business critical workflows. It also needed to be simple to install, with fast, automated results to cut down on manual mapping efforts. iQCloud met all of our requirements and more,” says Kepplinger.

The data and insights into service dependencies were key in helping OneNeck build a cloud migration strategy with their clients. “With iQCloud we now are able to come to discussions with our clients with an accurate map of their hybrid IT from a top-down service level to infrastructure components. We are also able to help our clients understand the shadow and rogue IT elements that they had no idea about, making the migration strategy much more accurate and faster in the process.”

RESULTS

Since implementing iQCloud, OneNeck has saved time and seen immediate ROI by speeding up cloud migration assessments, identifying the crucial service dependencies needed to plan an accurate roadmap for cloud migration and disaster recovery.

“With a single click, I can view service dependency maps, and drill in to see any infrastructure shared with other critical services,” says Kepplinger. “The iQCloud UI is simple to use, and gives fast insights into our clients’ environments—and all from that service perspective which we did not have before.”

iQCloud is now the cornerstone solution for OneNeck’s assessment teams whether they are moving their clients to Azure, managed Azure, or their own private cloud. iQCloud’s discovery and service mapping is also being used by OneNeck to continuously discovery snapshots of their customer’s hybrid IT estate to monitor for change and optimization opportunities.

“If time-to-market with fast, meaningful results is important, than iQate delivers.”

LEARN MORE

If your organization is on a mission to migrate to the cloud with the goal of increased agility, speed, and a competitive advantage, iQCloud will help you build your roadmap to the cloud with your critical services in mind. Schedule a demo today to see how to accelerate your cloud migration assessments using iQCloud.

[SCHEDULE A DEMO](#)

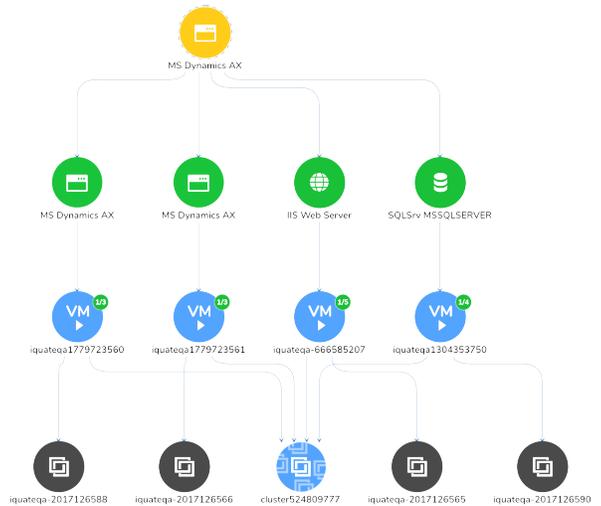


Figure 1: iQCloud service dependency map showing all infrastructure and running software components that make up a MS Dynamics service.

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